

# 2010 Annual Convention Agenda

## Sunday, September 19<sup>th</sup>

9:00 - 11:00 AM	WAA Board Meeting
Noon	Trappers Turn Golf Outing 18 holes
6:00 - 7:00 PM	Welcome Reception with cash bar
7:00 PM	Dinner
8:00 PM	Rick Wilcox Strolling Magic Show in the Hospitality Room
9:00 - ? PM	Hospitality Room

## Monday, September 20<sup>th</sup>

Choose from one of the following venues - can switch at breaks - choice to be made day of convention:

Time	Venue One	Venue Two
8:30 - 10:00 AM	<u>Ethics</u> by Dave or Mary Mellem, EA Ashwaubenon Tax Professionals Green Bay, WI	<u>Business Operations</u> , by Ted See, BCBA Nationally known authority and speaker on profit enhancement, cash management, business brokerage and business appraisal.
10:00 - 10:15 AM	Mid Morning Break	Mid Morning Break
10:15 AM - Noon	<u>Working with Difficult Family Clients</u> by Kevin Palmersheim, Attorney "One of the top business lawyers in Dane County in Surveys by Madison Magazine."	<u>Business Valuations</u> by Ted See, BCBA Multi state accredited business brokerage & business valuation instructor. <a href="http://www.thetascongroup.com/">http://www.thetascongroup.com/</a>
Noon - 1 PM	Lunch	Lunch
1:00 - 2:45 PM	<u>Ethics</u> by Dave or Mary Mellem, EA Ashwaubenon Tax Professionals Green Bay, WI	<u>Question and Answer Discussion</u> by Dave or Mary Mellem, EA Ashwaubenon Tax Professionals Green Bay, WI
2:45 - 3:00 PM	Mid Afternoon Break	Mid Afternoon Break

3:00 PM	WAA Annual Business Meeting
6:00 - 7:00 PM	Cocktail Reception - Cash Bar
7:00 - 8:00 PM	Dinner
8:00 - 9:00 PM	WAA Banquet and Installation of Officers
9:00 - -	Hospitality Room

## Tuesday, September 21<sup>st</sup>

8:00 - 8:30 AM	Registration, Coffee, Juice, Sweet Rolls	
8:30 - 10:00 AM	<u>Sales Tax - Hot Issues and Updates</u> <b>OR</b> <u>A Graceful Exit, Selling Your Practice</u> <i>Your choice:</i> by Mike Hinnendael, WI Dept of Revenue    by Bob Fremder, Accounting Practice Sales	
10:00 - 10:15 AM	Mid Morning Break	
10:15 - Noon	<u>Practice Management</u> , Education in Motion <a href="http://www.eim4cpe.com">www.eim4cpe.com</a>	
Noon - 1:00 PM	Lunch	
1:00 - 2:45 PM	<u>Practice Management</u> , Education in Motion	
2:45 - 3:00 PM	Mid-Afternoon Break	
3:00 - 4:30 PM	<u>Practice Management</u> , Education in Motion	

POSSIBLE CPE CREDITS:  
12 HOURS ACCOUNTING AND 2 HOURS ETHICS