



Register now for Fall Seminars

Business Tax in Depth - Bob Jennings
Oct. 3rd - 4th

Federal Tax Update - John Connors
Oct. 24th - 25th

1040 Individual Tax - Gear Up
Nov. 7th - 8th - Waukesha
Dec. 5th - 6th - Hudson

1040 Tax in Depth - Bob Jennings
Nov 28th - 29th

More information inside!

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Wisconsin Association of
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Fall
Seminars
Schedule

2011



Welcome to our Fall 2011 Seminar Series!

The Wisconsin Association of Accountants is sponsoring five different seminars this season. In September, we kick off our fall series with the annual WAA Convention at the Marriott Milwaukee West!

In October we will offer the Bob Jennings Business Tax Updates as a 2-day course along with our always popular Federal Tax Update seminar and in November/December look for our individual tax courses with Gear Up 1040 (2 different locations); and a two day 1040 Update with Bob Jennings!

Kathy Mostowik, Internal Revenue Service Sr Liaison, will be at every seminar this fall to provide a brief update on the tax preparer legislations.

Carol Scott, WI Department of Revenue, will be at the 1040 Individual Tax – Gear Up in Waukesha and the 1040 Tax in Depth – Bob Jennings in WI Dells. She will speak from 4 – 5pm to give you an update on the tax laws for the state of WI.

For detailed information regarding our seminars and registration go to our website www.waainc.org

You can register online, mail or fax.

We look forward to serving you with our seminars in 2011!

Thank you,

WI Association of Accountants
PO Box 356
River Falls, WI 54022
1-800-237-4080 toll free in WI only
1-715-425-0482 out of state
1-715-425-7399 fax

Cancellation Policy: Full refunds given only if cancellation is made more than two weeks prior to each seminar.

Lunch: 45 minute lunch is provided at all seminars

2011 Fall Seminar Registration

www.waainc.org Fax 715.425.7399 Mail P.O. Box 356, River Falls, WI 54022

Name: _____

Address: _____

City: _____ State: _____ ZipCode: _____

Organization: _____

Phone: _____

E-mail (required): _____

All confirmations are made via e-mail

I am a WAA:

Member

Nonmember

Business Tax in Depth - Bob Jennings: Monday - Tuesday, Oct 3rd - 4th

Members:	Early \$305 (by 9/1)	Late \$335
Non Members:	Early \$365 (by 9/1)	Late \$395

Federal Tax Update - John Connors: Monday - Tuesday, Oct 24th - 25th

Members:	Early \$280 (by 9/27)	Late \$310
Non-Members:	Early \$340 (by 9/27)	Late \$370

1040 Individual Tax - Gear Up @ Waukesha: Monday - Tuesday, Nov 7th - 8th

Members:	Early \$305 (by 10/11)	Late \$335
Non-Members:	Early \$365 (by 10/11)	Late \$395

1040 Tax in Depth - Bob Jennings: Monday - Tuesday, Nov 28th - 29th

Members:	Early \$305 (by 11/08)	Late \$335
Non Members:	Early \$365 (by 11/08)	Late \$395

1040 Individual Tax - Gear Up @ Hudson: Monday - Tuesday, Dec 5th - 6th

Members:	Early \$305 (by 11/15)	Late \$335
Non-Members:	Early \$365 (by 11/15)	Late \$395

My Check for \$ _____ is enclosed. *Make checks payable to WAA.*

Charge my credit card \$ _____ Visa Mastercard

Card # _____

Expiration Date: Month _____ / Year _____

Signature _____

1040 Tax in Depth

by Bob Jennings, CPA, CFP
Wisconsin Dells, WI

16
CREDITS
TAXATION

Monday - Tuesday
November 28th-29th,
8AM to 4PM

Seminar Rates

Members

Early \$305
received by 11/08

Late \$335

Non Members

Early \$365
received by 11/08

Late \$395

Hotel Information

Kalahari Resort

Wisconsin Dells, WI
877.253.5466

Rates \$99

Rooms must be reserved by
Friday, October 28, 2011

Please ask for rooms reserved
for WI Association of Accountants.

COURSE OBJECTIVE

What better accolades than "America's best CPE class"? We open the first day of this seminar by discussing every relevant individual tax change occurring up through the days leading up to the seminar. Our coverage of individual tax changes is among the most extensive in the country.

Take the absolute best 900 page, practitioner-oriented manual, add in a free electronic version with free tax research, powerful PowerPoint presentations of tax changes up to the day before the seminar, add in expert, energetic speakers and you will see why over 25 states have changed to Jennings Seminars. In our seminars our full-time practitioner speakers give you practical, hands-on real life examples so that you can immediately apply the material for in-office use. We offer more in-depth coverage of the latest changes than anyone else, and audiences absolutely love it.

Speaker

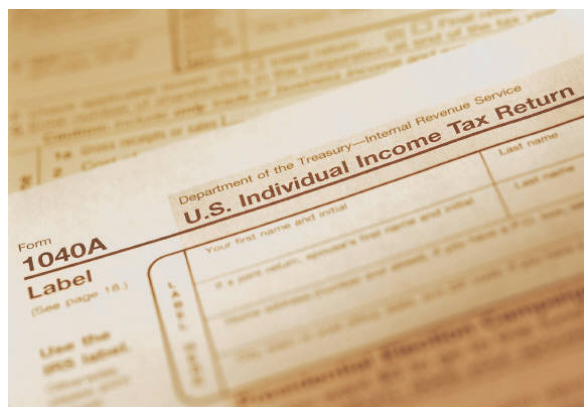
Bob Jennings, CPA, EA, CFP

Prerequisites

2-4 years tax preparation experience

Course Level

Intermediate



SPECIAL GUEST SPEAKER:

Carol Scott, from the WI Department of Revenue will speak from 4 – 5pm bringing you an update on the state of WI.

Business Tax in Depth

by Bob Jennings, CPA, CFP
Wisconsin Dells, WI

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Seminar Rates

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Late \$335

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Early \$365
received by 9/1

Late \$395

Hotel Information

Kalahari Resort

Wisconsin Dells, WI
877.253.5466

Rates \$99

Rooms must be reserved by
Friday, September 2, 2011

Please ask for rooms reserved
for WI Association of Accountants.

COURSE OBJECTIVE

We are excited to bring you Jennings Seminars' 2011 Business Tax in Depth class because it looks to be the most practical business seminar we have ever brought you. Bob has taken the 600 page complete desktop reference manual from 2010 that addresses nearly every S corp, C corp and LLC tax issue experienced in daily practice, and added over 200 man hours of new topics for 2011. The new topics include our in-depth discussion of 7 case studies: Converting an S corp to a C corp; an LLC to a C Corp; a C Corp to an S Corp; an LLC to an S Corp; incorporating a Schedule C; dealing with a partner buyout; and dealing with a partner walk-away. These cases include discussion, forms, tax returns and all example elections to walk you through every step of the process.

We have also added a new real-life case study from Bob's office on the tremendous tax benefits to be achieved from bargain-sale charitable contributions; a complete toolbox with forms and letters for solving late "S" elections; partnership letters for incorrect receipt of W-2's by partners; and a new case study of a rare "S" corp step-up basis election. Of course we also cover all the new depreciation rules as well as the brand new LLC regulations on self employment tax. Whether you are expanding your practice with business returns for the first time or serving more and more complex client issues this class provides the guidance for both advanced users and beginners, as well as the best reference manual in the industry, the free E-Book, email access to your questions and speakers who actually will answer questions at the seminar.

Speakers

Bob Jennings, CPA, EA, CFP
Bob Leonard, CPA

Prerequisites

2-4 years tax preparation experience

Course Level

Intermediate



Federal Tax Update

by Prof John Connors
Wausau, WI

16
CREDITS
TAXATION

Monday - Tuesday
October 24th - 25th,
8AM to 4PM

Seminar Rates

Members

Early \$280
received by 9/27

Late \$310

Non Members

Early \$340
received by 9/27

Late \$370

Hotel Information

Stoney Creek Inn
Wausau, WI
800.659.2220

Rates \$84

Rooms must be reserved by
Friday, September 23, 2011

Please ask for rooms reserved
for WI Association of Accountants.



COURSE OBJECTIVE

In addition to presenting the latest changes in order to thoroughly prepare you for the upcoming busy season, a special emphasis will be placed on critical planning issues to be implemented before yearend. Furthermore, as a special bonus this year's workshop will have breakout sessions on:

- Properly calculating a taxpayer's NOL
- Understanding and implementing the exceptions to COD income and completing Form 982 including short sales and mortgage debt forgiveness
- Critical issues concerning the Passive Loss rules (and why taxpayers have lost every case tried thus far. . .)

As far as the key cases, rulings, regs and other tax developments heading into the end of the year, here is a sampling of the items to be covered:

- New \$1,000 retention credit for each "qualified employee" hired after 2/3/2010 and still on the payroll 12 months later
- Reduced 5-year BIG period for S corps (but, what lies ahead for 2012?)
- Retroactive repeal of Form 1099 information reporting for landlords and corporate payees
- Rare victory for taxpayer proving gambling was a legitimate trade or business
- Strict compliance tests must be met for sizable charitable contribution deductions
- Reliance on CPA insufficient to avoid PHC penalty tax
- New rules for "covered securities" and what it means for our clients
- Form 1009-K and new requirements for third-party credit card reporting will impact underground economy
- Cost of employer-provided health insurance not required on W-2s
- FSA and HSA monies used for OTC drugs subject to new 20% penalty
- Preserving LTCCG with investors snapping up real estate assets at depressed values
- No avoidance of S/E tax for members of "service" LLCs/LLPs
- Unreasonably low comp still an issue for "service" S corps - IRS chalks up recent victory
- Sec. 179 limits now applicable to controlled S corp groups
- IRS embarks on major compliance effort to ensure proper filing of Form 709

Prerequisites:

Experience with individual and business clients

1040 Individual Tax

by Gear Up
Waukesha, WI & Hudson, WI

16
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Late \$395



SPECIAL GUEST SPEAKER:

Carol Scott, from the WI Department of Revenue, will speak from 4 - 5pm at the Waukesha event bringing you an update on the state of WI.

Waukesha

Monday - Tuesday
November 7th - 8th,
8AM to 4PM

Hotel Information

Country Springs Hotel
Waukesha, WI
800.247.6640

Rates \$115

Rooms must be reserved by
Friday, October 7, 2011

Please ask for rooms reserved
for WI Association of Accountants

Hudson

Monday - Tuesday
December 5th - 6th,
8AM to 4PM

Hotel Information

Hudson House Inn
Hudson, WI
715.386.2394

Rates \$71 Sgl or DbI

Rooms must be reserved by
Friday, November 4, 2011

Please ask for rooms reserved
for WI Association of Accountant

COURSE OBJECTIVE

Many changes have occurred from recent legislation and case law. All recent tax acts including the Small Business Tax Jobs Act of 2010 and the Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 will be addressed. All 2011 tax acts will of course be covered with practical tips and insights you can share with your clients. We bring you up-to-date and give you the essential planning tools to help you navigate through those changes as well as provide a review of the more complicated tax issues. The course is updated with important IRS rulings, court decisions and other topics that impact your clients and your practice.

- Bonus depreciation for new assets
- Extended and improved Section 179 deductions
- Extenders and other incentives to stimulate the economy
- Evaluating Roth conversions post 2010
- Contributions of IRA s directly to charity
- Mortgage interest limitation update
- Updates on the Form 1099 requirements
- The latest in the registration and testing of tax preparers
- Avoiding preparer penalties
- More on mandatory E-Filing requirement

Waukesha speakers:

Day 1 Abe Carnow and Brian Eisenmenger, Day 2 Abe Carnow and Tony Johnson

Hudson speakers:

Day 1 Dave Krebs and Fran Coet, Day 2 Dave Krebs and Gary Steinberg